



智建機械技術有限公司  
CSC Robotic Engineering Limited  
(A Subsidiary of Chinney Alliance Group Limited)

## **Business Development Manager**

### **Responsibilities**

- Develop and implement a strategic business development plan for enhancing robotics solutions
- Drive and execute sales and business strategies for business growth and developing new business opportunities
- Establish and maintain close relationships with potential and existing clients
- Work closely with China factories for identifying product specifications and performance based on client requirements
- Proactively looking for better alternatives for sales strategies and client service management
- Prepare various sales reports analysis and data consolidations
- 5 Days work per week

### **Requirements**

- Degree holder in Engineering / Electronics / Business Administration is preferred
- 8+ relevant experiences in sales, experience in E&M / robotics / building automation is a plus
- Well knowledge with strong market sense in engineering sales and building automation technologies
- Well-versed in the tender process, negotiation and closing deals
- Strong leadership with a great analytical mind, well organized
- Self-motivated, result-orientated with strong team spirit
- Proficient in both spoken and written English and Cantonese, fluency in Mandarin is an advantage



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**Application Procedure:**

We offer an attractive remuneration package, training and good career opportunities to the right candidate. Interested parties are invited to send your application enclosing full resume stating career and salary history (either in Word format or PDF format) to the HR Department:

Email: [sceehr@scee.com.hk](mailto:sceehr@scee.com.hk)

WhatsApp: (852) 9306-7864

Fax: (852) 2370-2073

*(Applicants not invited for an interview within two months may consider their applications unsuccessful. All personal data collected will be used for recruitment purpose only.)*